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James H Bowers
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Qualifications Summary

Detail and results oriented individual with strong leadership skills. Adept at breaking down complex projects into manageable pieces to be delegated out to subordinates. Proven ability to lead and manage large numbers of personnel. Implements Army Leadership Principles into both professional and personal endeavors.

Experience

Planned and directed purchasing of supplies in direct support of 240 Initial Entry Training Soldiers while serving as the Executive Officer for a Basic Combat Training Company. Inventoried and supervised a supply and arms room that was worth over \$500,000. Inspected arms room to ensure proper security measures were being implemented. Supervised daily training events of 240 Soldiers. Attended training meetings in place of company commander and planned training events 12 months out in advance. Generated risk assessments and mitigated risk for training events. Assumed command of company during unit's demobilization and supervised unit's return back to home station in Spokane.

Planned, budgeted, and executed start up business plan on a \$25,000 budget. Oversaw construction of website and online store from start to finish. Decreased fixed costs by 50% and doubled sales volume by using two outsourced warehouse locations. Developed and implemented online marketing strategy to drive over 1000 customers to an online store per week. Effectively used EBAY as an additional selling tool increasing sales by an additional 40%. Diversified company by establishing wholesale accounts throughout the US. Effective use of buying power lowered price points by 40%.

Professional Experience

05/08-11/08 Executive Officer, Army Reserves, Ft Knox, KY
01/07-06/0 US Army Quartermaster Officer Student, Army Reserves, Ft Lee, VA
04/06-11/06 Sales Coordinator, United Rentals Inc, Spokane, WA
06/01-06/03 Cavalry Scout, US Army, Ft Lewis, WA

Education

Bachelor of Arts, Business Management **Whitworth University** **2005**